Eurolinx experienced a **20% reduction** in time spent doing admin systems tasks

Eurolinx Pty Ltd is a family business founded in 1984 and specializes in importing commercial quality kitchen appliances for Australia's domestic market. It has four showrooms and state offices located in Australia's major cities with a comprehensive staff infrastructure.

COMPANY NAME

Eurolinx Pty Ltd Australia

WEBSITE

www.eurolinx.com.au

INDUSTRY

Import & Distribution of Home Appliances

EMPLOYEES

30+

BOYUM SOLUTIONS

B1 Usability Package, B1 Print and Delivery

FEATURED PARTNER

MicroChannel Services

Customer Challenges

- Increased levels of user frustration due to high volume of data entry mistakes, resulting in higher than necessary number of customer communication to be handled.

- Decreased visibility on sales employees' pipeline and open quotes.

- Some data entry processes were cumbersome and time consuming, included too many clicks and different screens which challenged our decision making.

Solution

- B1 Usability Package is a validated and trusted extension tool for SAP Business One.

- It provides the ability to automate and simplify the operation while minimizing mistakes and omissions.

Results

- Robust workflows and processes.

- Decreased reliance on other systems and manual processes, move closer to '1 source of truth' goal.

- Time saved by adding buttons that made it easier for user to access key data

- Easy and reliable daily emailing of invoices, credits and more incl. hyperlink to invoice PDFs stored on web server.

"Our staff is more efficient and happier with more time to spend on business related tasks, rather than systems related tasks "

Jan Proos , Operations Manager