



Reduce of stock and accurate financial & KPI data for Totally Wicked with SAP Business One & B1 Usability Package



Company Name

Totally Wicked
Stancliffe street, Blackburn,
BB2 2QR, United Kingdom
www.totallywicked.co.uk

Industry

Wholesale & distribution

Products and Services

Supplier of a range of vaping
devices including e-cigarettes
& e-liquid for all vapers

Employees

360 employees

Solutions

SAP Business One & B1
Usability Package

Totally Wicked is a supplier of a range of vaping devices including e-cigarettes & e-liquid for all vapers. The Totally Wicked retail business is one of the largest high street vaping presences in the UK, with over 140 branded retail stores. It also has one of UK's leading online stores for vaping. Totally Wicked had outgrown its existing finance systems which were being run using a combination of Sage 50 and Excel spreadsheets.

Before: Challenges and Opportunities

- Outgrown their existing finance systems
- In need to automate the key business functions, containing headcount
- Reduce working capital by accurately managing stock levels across its range of retail stores

Why choose SAP Business One, Boyum and Codestone:

- SAP Business One was selected over Microsoft Dynamics for its standard functional modules
- SAP Business One has the ability to additionally meet the firm's specific needs with B1 Usability Package
- B1 Usability Package allows it to tailor applications to specific requirements

After: Value-Driven Results

- Reduce of stock holding by up to £1m due to the enhanced management and understanding of stock requirements
- Accurate financial and KPI data to measure and analyze the business and better decision making
- Full traceability and visibility in one system allowing to manage the business processes

"Totally Wicked uses almost every standard functionality of SAP Business One to run its business, from manufacturing to purchasing. In addition, the Business One Usability Package allows it to tailor applications to specific requirements such as managing retail store replenishment levels."

Ben Williamson, Finance and Commercial Director, Totally Wicked



Featured Partner

