



COMPANY

Adrian Michel Group AG

WEBSITE

www.adrianmichel.ch

INDUSTRY

Metal processing (stamped parts, toolmaking)

EMPLOYEES

75

BOYUM SOLUTIONS

Beas Manufacturing

PARTNER

ANG Schweiz AG/ AN Group

Increased revenue by 30% with minimal headcount growth since implementation of SAP Business One and Beas Manufacturing

The ADRIAN MICHEL GROUP was founded in 1925 in Walde (Schmiedrued), where the group's headquarters are still located today. The company is a preferred partner in the "Swiss Made" metal parts and tooling industry, developing and producing sophisticated products for its customers. The Adrian Michel Group's core expertise focuses on stamping and forming technology, toolmaking, and CNC machining.



Challenges

- Due to the high demands typical for the industry, production planning is the primary focus, from which all requirements for material and capacity must be aligned. Unfortunately, this support was missing, so a lot of effort had to be put into manual work and checking the information.
- Various Excel tables existed, which caused a high maintenance effort and corresponding error frequencies..



Solution

- Crucial for the new implementation of SAP with Beas was the complete integration of capacity planning with scheduling (APS) and the use of the planning board (Gantt). This ensured fast and on-time availability of materials and resources.
- The entire process from sales to purchasing and production was now wholly mapped, and the flow of information was fully integrated into the ERP system. As a result, the Excel spreadsheets could be largely eliminated.



Results

- Very high integration between Beas Manufacturing and SAP Business One.
- With few clicks you can go from sales to production and materials management and vice versa.
- The interface is perfectly aligned with SAP. This greatly reduced the learning curve.
- Better efficiency in acquisition and more sales opportunities.

"IT WAS POSSIBLE TO MEET THE REQUIREMENTS OF MAJOR CUSTOMERS AND PARTNERS THAT WERE IMPOSSIBLE WITH THE PREVIOUS PROCESSES. THE ENTRY INTO THE ELECTROMOBILITY SECTOR, FOR EXAMPLE, WAS SIGNIFICANTLY SUPPORTED."

Heinz Zampatti, CFO, Adrian Michel Group AG

